

Why do some sofas cost more than others?



It is really an easy answer -- sofas that cost more are made from higher quality materials and provide you with more choices and options.

1. *The Foundation*

The quality of the piece is its foundation or framework. The quality of the piece and subsequently the price starts here. Manufacturers using 7/8" thick interlocking laminated plywood are supplying a quality framework for the sofa. A good quality frame will be both glued and stapled for added strength, support and durability.

2. *The Support System*

You feel the difference in support systems when you sit on them. The heavier gauge of metal used in the coils as well as how the coils are connected make the difference in the cost of the sofa. This varies greatly from manufacturer to manufacturer. Some use 8-way hand tied coil springs supported by wire mesh and attached to tempered steel frames while others use the minimal amount of sinuous wire support.

3. *The Seat Cushions*

The quality of the foam and fill as well as the number of layers makes the difference. A standard high density foam cushion will often have multiple layers of foam. Many quality manufactures offer you options of extra firm seat cushions or feather blend cushions. All cushions will loose their crown in time. Rotating your cushion will increase the life of your cushions.

4. *The Fabric & Tailoring*

Just like in clothing the fabric covering the sofa makes a difference in the price of the sofa. The trick with the fabric used on a sofa is to match the type of fabric to the type of use to the look you want. For example, if you are looking for a piece for a family room with young children and pets you will want a durable leather, microfiber or velvet rather than a delicate silk or cotton. Along with the fabric is the tailoring. Once again the more detail in the tailoring like 5 to 7 way match, size and placement of nailhead trim not only add to the style and finished look but to the price.

5. *Custom Options*

A higher quality sofa from a higher quality company will often offer you choices including arm styles, leg finishes, trim for your pillows and upholstery fabrics. At Smulekoff's, Bassett offers 2 lines of sofas from which you can choose the above plus your style & size of sofa, back cushion style and seat cushions.

It sounds like a lot to know. At Smulekoff's, our staff is trained to help guide you though all the options to find the best quality piece in your price range. We want you to have a piece that works with your lifestyle that you'll love for years.